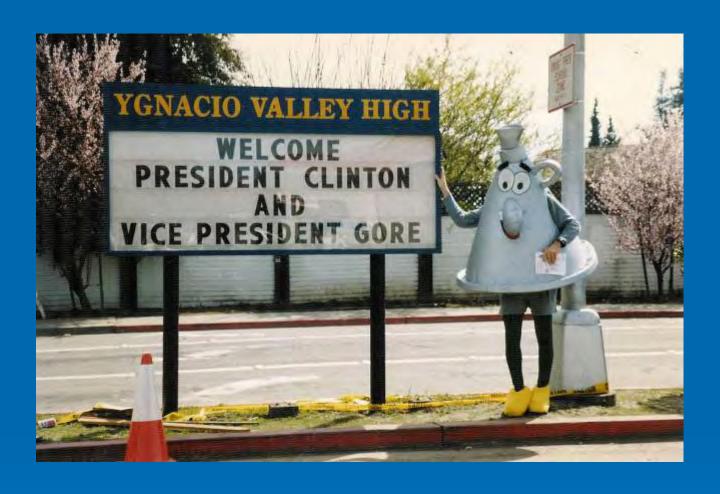
# How to certify a Used Oil Recycling Center

By Matt Bolender
Contra Costa Clean Water
Program



Background: Mr. Funnelhead has made over 430 public appearances since Oct. 1995



His in person outreach to organizations and local groups keeps him in the public eye and in touch with the community.



Mr. Funnelhead's participation at Community Clean Up's and other environmental events is a must.



Attending school functions and assemblies is an important part of his outreach!



The Mr. Funnelhead School program has educated over 110,000 2<sup>nd</sup> – 5<sup>th</sup> graders over the past 10 years



4 Experienced professional actors perform 3 different shows targeting the Recycling of Used Oil and Filters



Mr. Funnelhead and the CCCWP award 3 students yearly with a Magnet Art Contest



Have created over 20 different Cable Television Public Service Announcements



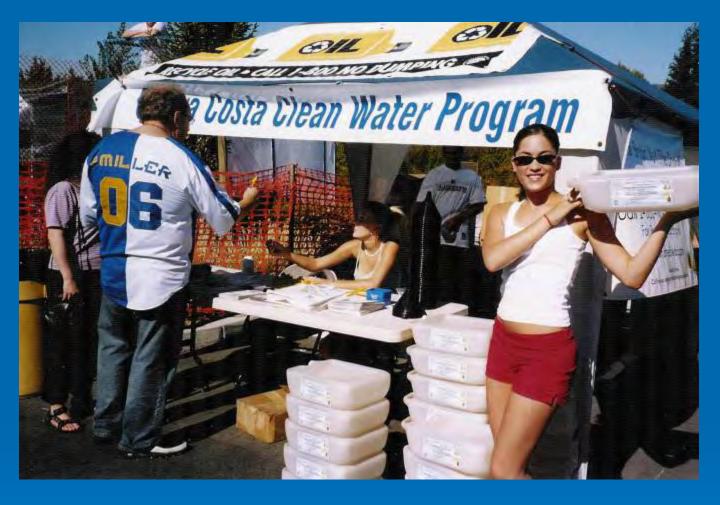
Website and Television advertising is a great way to get centers and it employee's excited about the program!



Making yearly appearances at various Collection Centers helps in the promotion of used oil and filters recycling.



Kragen Auto Parts - Hispanic Outreach Day - August 2005



6 quart Used Oil Drainer giveaway at Walnut Festival
Great giveaway item, but costly and bulky to transport



Those activities lead to Mr. Funnelhead's acceptance in the community.

## What does that acceptance lead to?

#### That acceptance leads to?

The certification of used oil and filter recycling centers throughout the county.

#### What kind of centers are there?

- 1. Corporate Owned?
  - 2. Individual
  - 3. Partnership
- 4. Husband and Wife Co Ownership

#### How to certify a Certified Center?

Evaluate the advantages and dis-advantages for each possible center.

- Will they have trouble with orphan oil?
- Is the site in a good location for the public and center?
- Will the certified center receive enough oil for re-imbursement?

#### How to certify a Certified Center?

1. What Strategy will you use to obtain a certification of such center?

Financial Incentive
Free advertising
Green Business Appearance



Keep it simple!

New sites do not want anymore paperwork than necessary.

### Make regular visits when possible.

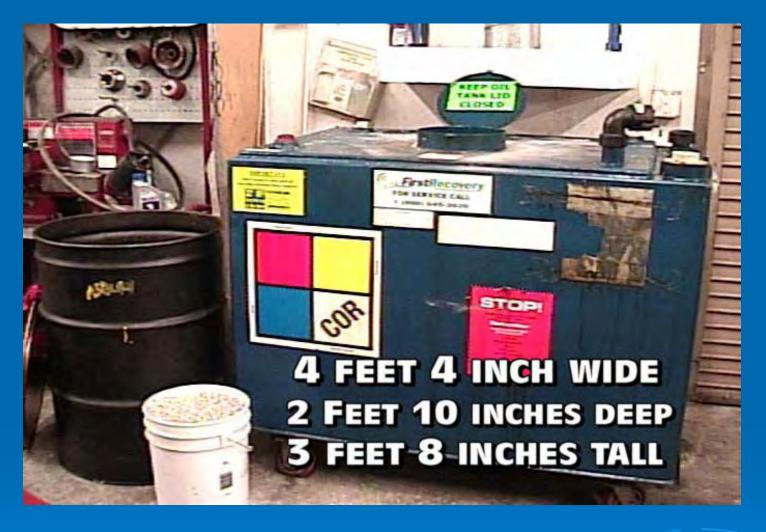
- 1. Keeps employees educated
- 2. Keeps signage fresh
- 3. Give promotional items when available.



Interactions with Certified Centers



When conducting site visits educate employee's about the correct process in the receiving of used oil and filters.



Make sure used oil tank is placed is a visible and workable area for employee's.



Make the tank the giveaway zone!



Once a center is certified keep tabs on its progress with site visits and new signage.



Those actions will lead to a successful Used Oil Collection Program.



Questions?

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